



February 25, 2015
Via ECFS

**REDACTED –
FOR PUBLIC INSPECTION**

Marlene H. Dortch, Secretary
Federal Communications Commission
445 12th Street, S.W.
Washington, DC 20554

**RE: Sonic Telecom, LLC
 FRN 0016079766
 Special Access Data Collection
 WC Docket No. 05-25, RM10593**

Dear Ms. Dortch,

Attached are the public versions of the essay responses for the above referenced Special Access Data Collection proceedings, submitted on behalf of Sonic Telecom, LLC (“Company”) and in accordance with *Order and Data Collection Protection Order*, DA 14-1424, adopted October 1, 2014.

The Company’s responses have also been submitted via the Special Access Web Portal.

Any questions you may have regarding this filing should be directed to my attention at 407-740-3031 or via email to stthomas@tminc.com. Thank you for your assistance in this matter.

Sincerely,

/s/ Sharon Thomas

Sharon Thomas
Consultant to Sonic Telecom, LLC

cc: Dane Jasper - Sonic Telecom
file: Sonic Telecom - FCC - Payphone
tms: FCCx1501

ST/mw

CERTIFICATION

I have examined the responses and certify that, to the best of my knowledge, all statements of fact, data, and information contained therein are true and correct.

Signature: /s/ Jennifer Codarre

Printed Name: Jennifer Codarre

Title: General Manager, Secretary of the Board

Date: February 25, 2015

Special Access Data Collection
WC Docket No. 05-25 and RM-10593
Response of Sonic Telecom, LLC
Question II.A.5. Part 1

Question: Provide a map showing the fiber routes that you (a) own or (b) lease pursuant to an IRU agreement that constitute your network, including the fiber Connections to Locations. In addition, include the locations of all Nodes used to interconnect with third party networks, and the year that each Node went live.

Response: Not Applicable

HIGHLY CONFIDENTIAL INFORMATION –

**SUBJECT TO PROTECTIVE ORDERS IN WC DOCKET NO. 05-25 BEFORE THE FEDERAL
COMMUNICATIONS COMMISSION**

**Special Access Data Collection
WC Docket No. 05-25 and RM-10593
Response of Sonic Telecom, LLC
Question II.A.8.a-c**

REDACTED – FOR PUBLIC INSPECTION

Question: Explain your business rule(s) used to determine whether to build a Connection to a particular Location. Provide underlying assumptions.

- a. Describe the business rules and other factors that determine where you build your Connections. Examples of such rules/factors are minimum Term Commitments or minimum capacity commitments by the buyer; maximum build distances from the building to your core network; and/or number of competitors in the area. Include, also, any factors that would prevent you from building a Connection to an otherwise suitable Location. These could be factors that are under your control or those that are not.
- b. Explain how, if at all, business density is incorporated into your business rule, and if so, how you measure business density.
- c. In areas where your business rule has been most successful, explain why. Provide examples of geographic regions (if any) where you generally were or are able to successfully deploy Connections, and where you generally have experienced or currently experience serious difficulties in deploying Connections, and, if you are able to provide examples of both kind of regions, indicate what distinguishes these different regions.

Response: a.



HIGHLY CONFIDENTIAL INFORMATION –

**SUBJECT TO PROTECTIVE ORDERS IN WC DOCKET NO. 05-25 BEFORE THE FEDERAL
COMMUNICATIONS COMMISSION**

**Special Access Data Collection
WC Docket No. 05-25 and RM-10593
Response of Sonic Telecom, LLC
Question II.A.8.a-c
(Continued)**

REDACTED – FOR PUBLIC INSPECTION

Response: b.



c.



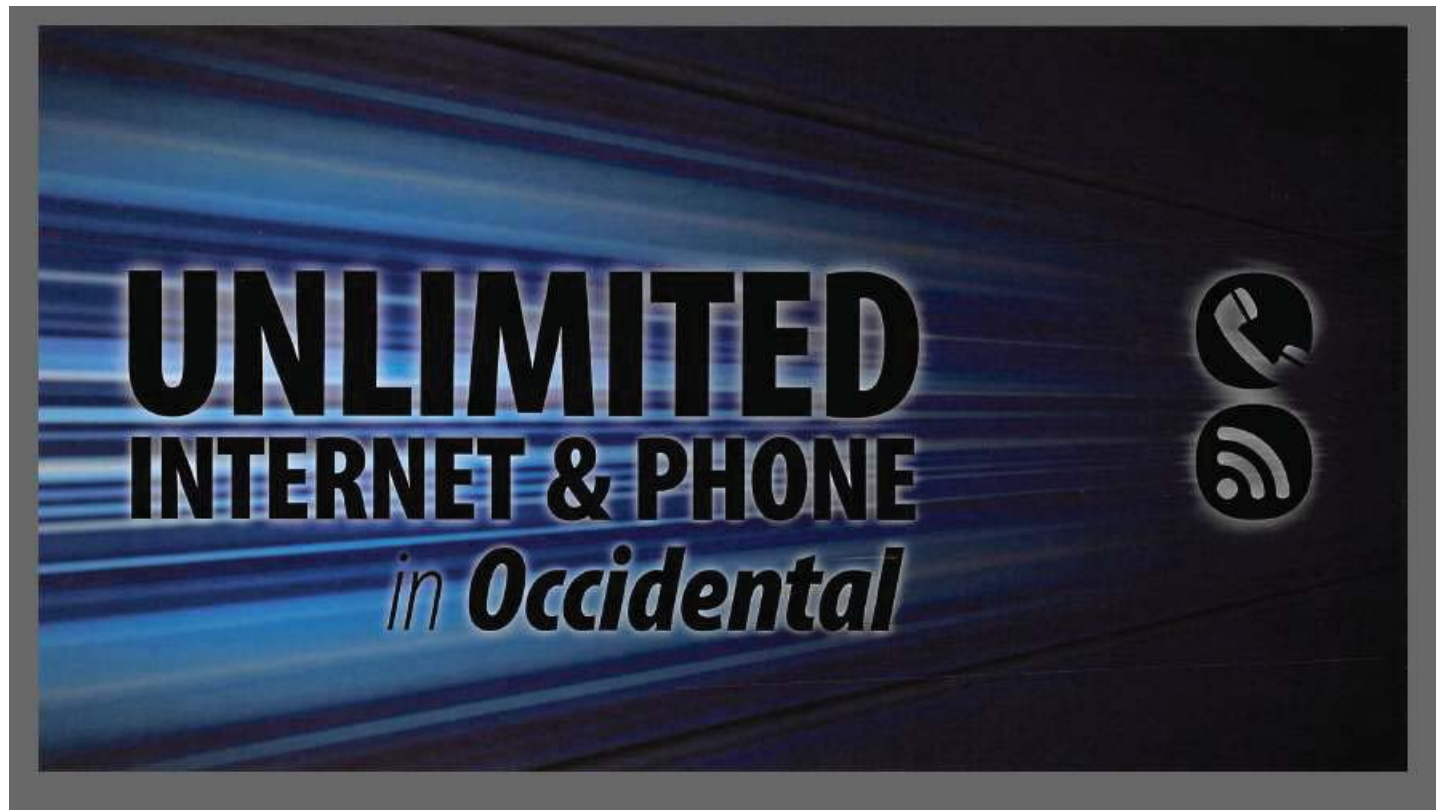
Special Access Data Collection
WC Docket No. 05-25 and RM-10593
Response of Sonic Telecom, LLC
Question II.A.10.

Question: Provide data, maps, information, marketing materials, and/or documents identifying those geographic areas where you, or an Affiliated Company, advertised or marketed Dedicated Service over existing facilities, via leased facilities, or by building out new facilities as of December 31, 2013, or planned to advertise or market such services within twenty-four months of those dates.

Response: Maps, marketing materials and information for advertised or marketed dedicated service over existing facilities, via leased facilities or by building our new facilities for both residential and enterprise customers as of December 31, 2013 are attached.

A map of California with 100 red location pins indicating the distribution of a specific population or phenomenon. The pins are most densely clustered in the Central Valley, particularly around the Sacramento and San Joaquin River valleys, and in the San Francisco Bay Area. Other notable clusters are found in the Sierra Nevada region and the Central Coast. The map includes labels for major cities, counties, and geographical features.

Special Access Data Collection
WC Docket No. 05-25 and RM-10593
Response of Sonic Telecom, LLC
Question II.A.10.



Special Access Data Collection
WC Docket No. 05-25 and RM-10593
Response of Sonic Telecom, LLC
Question II.A.10.

Sonic.net ONLY

Fusion™

NEW for OCCIDENTAL

INTERNET + PHONE

\$39⁹⁵
MO

**NOT AN
INTRO PRICE!**

Plus taxes and fees.
One-time activation fee of \$35.

Fusion delivers our fastest residential broadband at up to 20Mbps + traditional landline phone service with unlimited nationwide calling, for a single low price.

- ➔ **Keep your current telephone number.**
Switching from your current carrier is easy!
- ➔ Includes **free features** like CallerID, voicemail and more!

LIMITED TIME OFFER:
First month of service FREE!

- ➔ Visit **offers.sonic.net/OCC**
or call 1-888-766-4233

VALID THROUGH APRIL 18, 2014

COMPARE SIMILAR PLANS

AT&T* \$92.00

COMCAST \$82.90+**

Sonic.net: \$39.95

* AT&T DSL: Unlimited local & long distance phone and up to 8Mbps internet.

** Comcast: \$82.90-\$111.90, depending on area and other services. Unlimited local & long distance and up to 25Mbps internet.

Special Access Data Collection
WC Docket No. 05-25 and RM-10593
Response of Sonic Telecom, LLC
Question II.A.10.



Small Business & Enterprise Solutions

The Advantages of FlexLink Ethernet for Business

Sonic.net offers a **Metro Ethernet broadband Internet solution** called **FlexLink Ethernet** that provides symmetrical speeds to the Internet **from 1.5 Mbps to 100 Mbps** that can be provisioned faster than Bonded T1 or Fiber DIA service.

Sonic's **FlexLink Ethernet over Copper broadband solution** (also abbreviated as **EoC**) offers dedicated internet access (DIA) with the same Service Level Agreement (SLA) as a T1 or Fiber circuit. FlexLink Ethernet bandwidth is not shared with other customers and the bandwidth is symmetrical (the same upload and download speed).

Advantages of FlexLink Ethernet (EoC)

- ✓ **Dedicated symmetrical bandwidth that is non-shared**
- ✓ **More reliable and cost efficient as it leverages existing Ethernet technology**
- ✓ **Service Level Agreement with 4 hour response commitment**
- ✓ **Easy to upgrade to higher speeds**

FlexLink Ethernet utilizes the de facto standard for LAN technology and provides cost savings by utilizing Ethernet ports that are already built into nearly every electronic device in the world. FlexLink Ethernet circuits run on multiple pairs of copper. When one pair goes down, the circuit continues to stay active (though at a lower speed). Additionally, because far less equipment is needed at the local Central Office (CO), the risk of carrier hardware failure is also reduced.

It is far easier to upgrade to a higher speed with FlexLink Ethernet as upgrading a bonded T1 could take the carrier weeks or months and involves new wiring and (sometimes) new equipment. With FlexLink Ethernet, upgrading to a higher bandwidth can be as simple as the carrier remotely upgrading the speed of your circuit and you're done.

Private Ethernet Transport

Private Ethernet Transport (PET), gives Sonic customers the ability to prioritize voice, data and Internet traffic between their multiple office locations. PET service is provided to FlexLink and Fiber DIA customers at no cost and allows customers with multiple, geographically dispersed locations the ability to create Layer 2 links between each location, thus creating a single customer Local Area Network.

Internet Product Comparison Chart

Product	Broadband Speeds	Throughput	SLA Response Commit	Managed Router	QoS	Ave Price for 10 Mbps/10 Mbps
FlexLink Ethernet	1.5 Mbps to 100 Mbps	Symmetrical	4 hours	Yes	Yes	\$549.00
FlexLink Bonded T1	1.5 Mbps to 12 Mbps	Symmetrical	4 hours	Yes	Yes	\$1,199.00
Fiber DIA	5 Mbps to 1 Gbps	Symmetrical	4 hours	No	Yes	\$1,199.00
Fusion ADSL 2+	2 Mbps Up/40 Mbps Down	Asymmetrical	N/A	Yes	No	N/A



www.sonic.net



1-888-766-4233

Special Access Data Collection
WC Docket No. 05-25 and RM-10593
Response of Sonic Telecom, LLC
Question II.A.10.



Small Business & Enterprise Solutions

FlexLink Long-Range

Now your organization can take full advantage of Sonic.net's Business Class Broadband Internet and Voice services that are backed by a service level agreement and award winning customer support. FlexLink Long-Range NxT1 offers broadband speeds from 1.5 Mbps to 12 Mbps and is available to any location that can be served by a Sonic.net T1. Both FlexLink Ethernet (EoC) and FlexLink Long-Range can be utilized as end points for any of the wide area networking solutions listed below.

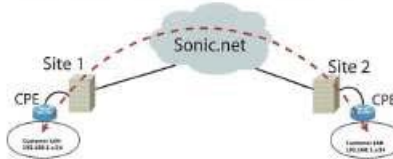
FlexLink Long-Range (Dedicated Internet Service)

Designed for businesses that need a lightning fast, dedicated connection between their existing LAN and the public Internet. FlexLink Long-Range provides symmetrical throughput and an Ethernet interface that is compatible with any network.



FlexLink Long-Range (Point to Point)

A reliable and efficient solution designed for businesses that require a more sophisticated connectivity option. FlexLink Long-Range allows the use of VLAN or Ethernet control protocols across the Sonic.net multi-gigabit infrastructure which supports a secure, flexible, and scalable P2P offering between two sites.



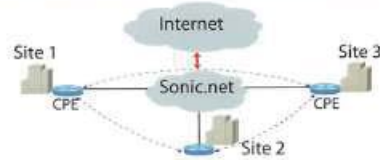
FlexLink Long-Range (Point to Multipoint)

Private Ethernet Transport (PET) supports a point-to-multi-point connectivity configuration that is secure and more economical than traditional frame relay or ATM types of services. FlexLink Long-Range provides scalable and symmetrical throughput options which are better suited for today's wide area networking needs.



FlexLink Long-Range (Multipoint to Multipoint)

Perfect for businesses with multiple locations and high data traffic needs. The FlexLink Long Range multipoint solution allows your company to seamlessly connect diverse locations across a Metropolitan Area Network configuration via Sonic.net's fiber optic core infrastructure.



FlexLinkVoice

Add PRI (23B+1D) or Analog Voice service to any FlexLink product.



www.sonic.net

1-888-766-4233

Special Access Data Collection
WC Docket No. 05-25 and RM-10593
Response of Sonic Telecom, LLC
Question II.A.10.

Sonic.net

Small Business & Enterprise Solutions

FlexLink Hosted Voice

Starting at \$34.95 per Line/Mo

Hosted VoIP with IP PBX Fully Managed Business Voice Service



Polycom SoundPoint IP 335

A two-line enterprise grade IP desk phone with excellent sound quality that is easy to use. This two line phone is designed for small and medium-sized businesses and enterprises.



Polycom SoundPoint IP 450

A three-line SIP desktop phone that brings lifelike richness and voice quality to phone calls. It combines state-of-the-art hardware with the proven Polycom UC software designed for busy professionals.



Polycom SoundPoint IP 550

A four-line SIP desktop phone with crystal-clear voice quality. It also offers a comprehensive range of advanced features and applications that support business workflows.



Polycom SoundPoint IP 560

A four-line GigE SIP phone that delivers calls of unprecedented richness and clarity. It also supports a comprehensive range of cutting-edge features.



Polycom SoundPoint IP 650

A six-line SIP desktop phone that brings life-like richness and voice quality to phone calls. It combines state-of-the-art hardware with the proven Polycom UC software designed for executive users and busy professionals.



The SoundPoint IP Expansion Module is a true "plug-and-play" device. It adds 14 lines to the host SoundPoint IP 650 phone without any setup or extra cabling.



Polycom SoundPoint IP 670

A six-line GigE SIP phone with color display that brings lifelike richness and voice quality to phone calls. It combines state-of-the-art hardware with proven Polycom UC software designed for executive users and busy professionals.



The SoundPoint IP Expansion Module is a true "plug-and-play" device that adds 14 lines to the host SoundPoint IP 670 phone without any setup or extra cabling.



Polycom SoundStation IP 5000

Delivers Polycom HD Voice technology, broad SIP interoperability, and a modern design.



Polycom SoundStation IP 7000

Delivers outstanding performance and robust capabilities for organizations operating on SIP-based VoIP platforms. Ideal for boardrooms, conference rooms, auditoriums and executive offices, the SoundStation IP 7000 is the most advanced and expandable conference phone ever developed. Connect two units or add optional expansion microphones to increase room coverage and voice pickup. Connect the SoundStation IP 7000 to a Polycom HDX video conferencing system to create a complete, integrated voice and videoconferencing solution.



Cisco SPA112

A 2 line analog adaptor that supports analog fax machines and analog credit card machines as well as any analog phone.

Sonic.net

www.sonic.net

1-888-766-4233

Special Access Data Collection
 WC Docket No. 05-25 and RM-10593
 Response of Sonic Telecom, LLC
 Question II.A.10.



WHO Has Your Back?

Which companies help protect your data from the government?

	Requires a warrant for content	Tells users about government data requests	Publishes transparency reports	Publishes law enforcement guidelines	Fights for users' privacy rights in courts	Fights for users' privacy rights in Congress
	★	★	★	★	★	★
	★	★	★	★	★	★
	★	★	★	★	★	★
	★	★	★	★	★	★
	★	★	★	★	★	★
	★	★	★	★	★	★
	★	★	★	★	★	★
	★	★	★	★	★	★
	★	★	★	★	★	★
	★	★	★	★	★	★

For More EFF Ratings Information Go To: <https://www.eff.org/who-has-your-back-2013>

400 Continental Boulevard, 6th Floor, El Segundo, California 90245
 Tel: 888.766.4233 ~ Fax: 888.346.5169

www.SONIC.net

Special Access Data Collection
WC Docket No. 05-25 and RM-10593
Response of Sonic Telecom, LLC
Question II.A.18.

Question: If you offer Dedicated Services pursuant to an agreement or Tariff that contains either a Prior Purchase-Based Commitment or a Non-Rate Benefit, then explain how, if at all, those sales are distinguishable from similarly structured ILEC sales of DS1s, DS3s, and/or PBDS.

Response: We do not offer dedicated services pursuant to an agreement or Tariff that contains Prior Purchase Based Commitments or Non-Rate Benefits.

HIGHLY CONFIDENTIAL INFORMATION –
SUBJECT TO PROTECTIVE ORDERS IN WC DOCKET NO. 05-25 BEFORE THE FEDERAL
COMMUNICATIONS COMMISSION

Special Access Data Collection
WC Docket No. 05-25 and RM-10593
Response of Sonic Telecom, LLC
Question II.A.19.

REDACTED – FOR PUBLIC INSPECTION

Question: Provide the business justification for the Term or Volume Commitments associated with any Tariff or agreement you offer or have in effect with a customer for the sale of Dedicated Services.

Response:



CONFIDENTIAL INFORMATION –
SUBJECT TO PROTECTIVE ORDERS IN WC DOCKET NO. 05-25 BEFORE THE FEDERAL
COMMUNICATIONS COMMISSION

Special Access Data Collection
WC Docket No. 05-25 and RM-10593
Response of Sonic Telecom, LLC
Question II.D.1.

REDACTED – FOR PUBLIC INSPECTION

Question: Describe your company's short term and long-range promotional and advertising strategies and objectives for winning new – or retaining current – customers for Dedicated Services. In your description, please describe the size (e.g., companies with 500 employees or less, etc.), geographic scope (e.g., national, southeast, Chicago, etc.), and type of customers your company targets or plans to target through these strategies.

Response:



Special Access Data Collection
WC Docket No. 05-25 and RM-10593
Response of Sonic Telecom, LLC
Question II.D.2.

Question: Identify where your company's policies are recorded on the following Dedicated Service-related processes: (a) initiation of service; (b) service Upgrades; and (c) service Disconnections. For instance, identify where your company records recurring and non-recurring charges associated with the processes listed above. If recorded in a Tariff, provide the specific Tariff section(s). If these policies are recorded in documents other than Tariffs, list those documents and state whether they are publicly available. If they are publicly available, explain how to find them. For documents that are not publicly available, state whether they are conveyed to customers orally or in writing.

Response: Sonic's policies regarding these processes for Dedicated Services are contained in written customer contracts or service agreements. They are not publicly available.